



39 Interview Questions for Finding the Sales Superstar

	<i>Fierce</i>	<i>Prepared</i>	<i>Professional</i>	<i>Confident</i>	<i>Strategic</i>	<i>Opportunistic</i>	<i>Passionate</i>	<i>Relentless</i>	<i>Dedicated</i>	<i>Competitive</i>
1				X						
2		X	X	X		X				X
3	X			X		X		X		X
4	X						X			X
5		X			X	X				
6	X									X
7		X	X				X		X	
8							X			
9							X			
10		X	X						X	
11	X									X
12										
13										
14										
15										
16				X	X	X		X		
17				X	X					
18										
19				X						
20								X		
21				X			X		X	
22							X			
23		X	X							X
24		X	X		X	X				
25					X					
26	X							X		X
27	X									X
28				X	X					
29				X	X	X				
30										
31				X		X		X		X
32		X								
33										
34										
35				X						
36	X	X	X	X	X	X	X	X	X	X
37		X	X	X		X				X
38		X	X	X						
39		X	X	X						